



**ANTARES SOLUTIONS**  
**STEP UP YOUR FUTURE**

## About Us...

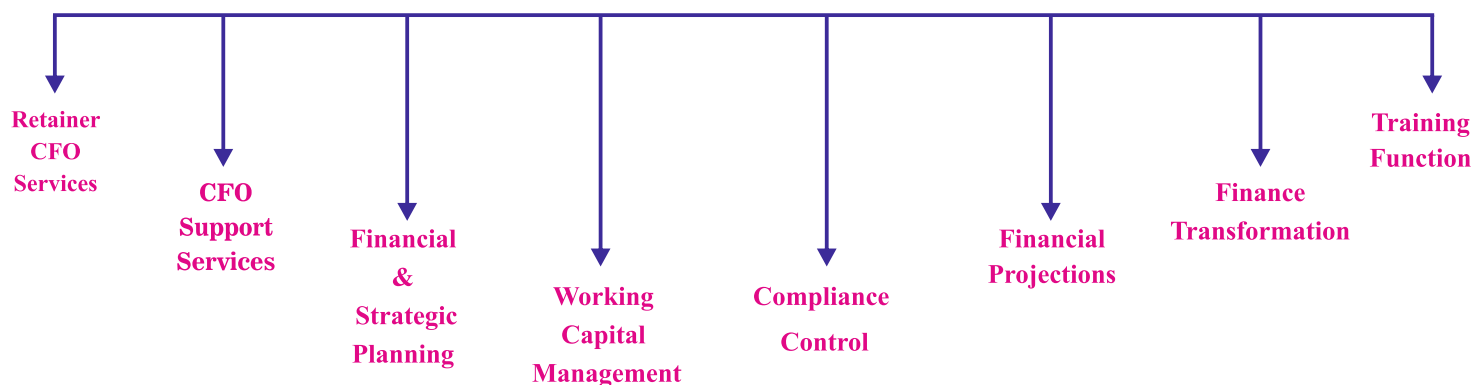
- ANTARES SOLUTIONS(Antares) is a Professional Company focused to provide Innovative and Customized Financial Solutions to its Clients with an intention of Value Addition to the Client's Business by Analysis of Business Financial Position and suggesting measures for improvement in Financial Health of the Company.
- We work on the foundation of quality and integrity complying with the Regulatory requirement and applicable laws and statutes
- With the professional and technical expertise and a team of highly competent and qualified professionals, we provide efficacious solutions to cater our client's needs, running into deep engagements. We set milestones and time-frames for every project undertaken and our team engages in constant interaction with client from start to end.
- Antares always believes in quality of service and considers client relations as goodwill. Every client is important to us and we ensure to achieve the highest standards of service to our clients. Each member of Antares is committed to be independent, as it helps us to service our client's needs in the most effective manner.

## What is a Virtual CFO?

A business that does not have an in-house finance department can utilize alternatives such as outsourcing the finance function to our firm. Apart from this, the business can also utilize virtual CFO services. Virtual CFO services can be offered either remotely or thru periodic visits from our experts. Due to digitization, businesses have to adapt according to the changing circumstances. Some businesses, such as Start-ups and SMEs, may not have the necessary resources to hire an in-house Chief Financial Officer (CFO). Hence, these businesses would opt for virtual CFO services.

CFO fills a vital role in crafting a winning strategy by bringing in his industry experience and a fresh perspective to the business. We bring a wide array of financial services that is completely customizable and fits your business needs and necessities. Our CFO experts can partner with you in achieving your business goals.

## Gamut of Services:



### Retainer CFO Services

A Retainer CFO takes accountability for finance function & prepares the organization for the achievement of business vision. We bring a wide array of financial services that is completely customizable and fits your business needs and necessities. With years of experience and the right skill set, we help take your business to the next level.

- MIS Dashboards - Business & Financial
- Identification of growth drivers and key metrics
- Cashflow Management and working capital cycles
- Compliance Control
- Build a Finance Plan that works
- Start-up Support
- Management of Finance and Treasury

### CFO Support Services

Our CFO team can be hired for specific duration projects as well to support the CFO for ongoing projects. Every assignment is quality assured by our expert team thus allowing the CFO enough flexibility to allocate people and financial resources.

- Financial Planning & Analysis Support
- Due Diligence Support
- Audit Closure Support
- Cost Optimization Support
- Interim Support
- Valuation Support

### Financial & Strategic Planning

We empower you to make intelligent business decisions backed by financial data. We bring a decade of experience in assisting businesses across industries to make strategic financial decisions, resolve challenges, optimize systems, prepare for growth, raise capital, and more.

- Long Term Business Planning
- Budgeting & Scenario Analysis
- Break-even Analysis & Scenario
- Pricing & Costing
- Project Evaluation Support
- Specific Assignment support to Monitor
- Specific segment of your business

## Working Capital Management

Our team looks into components of the working capital chain to optimise “Free Cashflow” and “Velocity of cashflow”. We look for “leakages” “blockages” and “inconsistencies” in the Receivable, Payable and Inventory cycles and strengthen every component of the cycle. Especially in this turbulent scenario, its of prior importance to manage cashflow effectively your business to the next level.

- Cashflow Management & Forecast
- Receivable Management
- Working Capital Facility & Fund Raising
- Inventory Management
- Credit Policy Implementation

## Compliance Control

Our team helps business to achieve the following Compliances before time:

- Goods and Service Tax Compliance
- Tax Deducted at Source Compliance
- Income Tax and Tax audit Compliance
- Compliances with RoC (Registrar of Companies)
- Payable and Receivable related Compliances

## Financial Projections

Our team also provides the services for preparation of Financial Projections for assisting the Business Strategies for the future and help plan the growth of Business in Systematic way.

## Finance Transformation

Our Team helps in transforming the existing less profitable/ inefficiently managed businesses to convert their Finance strategies and reach the goal of High profitability by our unique transformation techniques.

## Training Function: Learn Finance from Experienced CFOs

This function is specially designed for SME Entrepreneurs and aspiring Business owners, wherein we guide them on Crucial Financial aspects and terminology, which they should know for successful day to day operations and achieving their Business Goals, we help them with certain customised tools to manage and track their business.

## What are the Risks of not taking CFO Services?

The risks associated with not taking a CFO Support services are:

- Unproductive and weak processes.
- Wasted time and effort.
- Loss of investor and client confidence.
- Lack of critical resources at times of need.
- Missed opportunities for business and misguided decisions.
- Revenue loss.
- Exposure to unnecessary legal or tax risks.



## Here are a few of our client success stories...

### **Providing Innovative and Customized Solutions to the Industry Specific Financial issues**

Antares Solutions created a transformation in a Capital Intensive Customized Elevator Manufacturing Company.

#### **Wherein the company was facing multiple issues like:**

- Cash Shortfall – leading to high Overdraft Usage
- High Interest Cost
- Unable to scale up Operations due to shortage of funds
- Usage of personal funds by Promoters to keep the company alive
- Unable to meet operational expenses (eg- delayed salary and vendor payments)

It was making the company to fall and a time came to close the business.

Our Team had analyzed the mismanagement of funds by the company. We prepared a Cash Flow based Financial Model and insisted the Company to adhere to the innovative and time tested solutions to be applied consistently to cause a turnaround in the business. Solutions were such which helped them not only recover from turmoil but also helped them expand business.

As a result, after 12 months of consistent efforts done by the company as per our guidance, the company could generate additional cash flows and the promoter fund usage was reduced to nil and external overdrafts were reduced to the extent of 25%.

### **Periodic Analysis Profit & Loss, Balance Sheet, Inventory reports, etc. and Review of Capital Structure of the Company**

Antares Solutions suggested a Savings in Tax outflow to our Client having is Modus operandi by way of HUF with a turnover of 350 Crore.

Our Team was involved in the monthly review services for the client and was working with the client closely for past 2 years where the client's turnover almost doubled and he had zero compliance penalties, since our team was reviewing and taking care of all the compliances on timely basis.

Considering the CAGR of the business we suggested the client to change the structure of the entity and thereby there would be savings of almost 8% in tax outflow. Imagine a 8% amount on the Profit of the company with such huge turnover. The client has been extremely convinced when he saw the idea got converted into actual cash savings

### **Advisors to the Board of Directors (Management) on Financial Matters concerning Decision making**

We had been consulted by Board of Directors of reputed to unlisted public Company to review financial implications for the Plans of Future Investment Opportunity, we had successfully advised them on the benefits and Shortfalls of the Investment Opportunity. We also suggested them to build the capacity on their own instead of acquiring the asset from the competitor company for premium, since the company had all the capabilities to do so internally, without investing too much. The Directors' appreciated the suggestion and also awarded us with assignment of setting up Fixed Asset Policy and Inventory Review for a subsidiary of the Company.

### **Periodic Review of Accounts Receivables and Accounts Payables**

Antares Solutions was involved in reviewing the Accounts Receivables and Accounts Payables cycle for a reputed Manufacturing company.

Here we classified the Receivables and Payables in different buckets and suggested the Management to revise the credit terms for receivables which were never done on case to case basis before, this lead to additional availability of Funds for Business. On Accounts Payable front- we suggested to have a Corporate Contracts Team to negotiate with the Vendors in more effective way in terms of having quotes from Competitive vendors along with benefitting terms and conditions. We suggested churning the Staff in Corporate Contracts and purchasing team on a periodic basis to avoid any biased selection of Vendors.

### **Guidance to Accounts & Finance Department**

We at Antares Solutions provide Guidance on a periodic basis to multiple clients' basis their requirement. Wherein if a company lacks internal financial expertise, they approach us for guidance on as and when- retainership basis.

We are presently working with 25+ entities to guide them in their finance operations and aid their accounts team to function smoothly without any hindrances.

Please connect with us to know better about Financial Aspects of your Business...

We believe each client has unique set of Problems and Understanding the Problem to the Core helps in Long Term Solutions.

#### **Team Antares Solutions**

**Disclaimer: We value our relationship with our clients and hence confidentiality of their businesses is of high value to us, hence we refrain from using their names.**

## Brands Associated With Us



*Noble Shipping Pvt. Ltd.*

### -: Contact Us :-

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